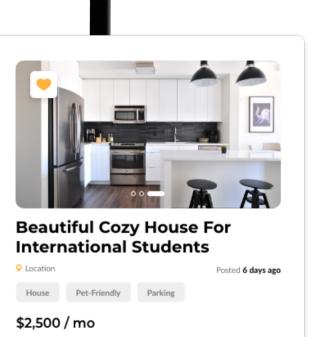


## about.

**Findly** is a user-friendly app, designed to make the rental search process simple and welcoming for everyone. Its mission is to break down barriers and ensure no one is left struggling to find their perfect home. Embrace the friendliness and ease of house hunting with Findly.





findlyrent.ca

## competitors.

Competitor	Strenghts	Weaknesses	Key Features
RentEasy.ca	<ul> <li>Strong brand</li> <li>recognition</li> <li>Wide range of property</li> <li>listings</li> </ul>	<ul> <li>Non-inclusive, lacks</li> <li>focus on under-served</li> <li>communities</li> <li>Generic user interface</li> </ul>	<ul> <li>Detailed property descriptions and pictures</li> <li>In-app payment system</li> </ul>
REALTOR.ca®	<ul> <li>Nationwide coverage</li> <li>Trusted source due to affiliation with the Canadian Real Estate Association (CREA)</li> </ul>	<ul> <li>Focus is not solely on rentals</li> <li>Less tailored experience for underserved communities</li> </ul>	<ul> <li>Detailed property descriptions and images</li> <li>Map search function</li> </ul>
Craigslist	<ul> <li>Large volume of listings due to long-standing presence</li> <li>Direct communication with landlords/property managers</li> </ul>	<ul> <li>Outdated interface</li> <li>Risk of scams due to lack of thorough verification</li> <li>No tailored experience</li> </ul>	<ul> <li>Basic search filters</li> <li>Ability to save favorite listings</li> <li>Direct messaging system</li> </ul>

### **Engagement Methods**

- Regular email updates on new listings
- Active on social media
- Regular email alerts for new listings
- Active on social media

- Limited engagement, primarily a self-service platform

# target audience.

Findly aims to create an inclusive and accommodating rental platform for **all**.



## **International Students**

Struggling with unfamiliarity with local rental systems or language barriers



## **Young Professionals**

Facing affordability issues or seeking shared accommodations



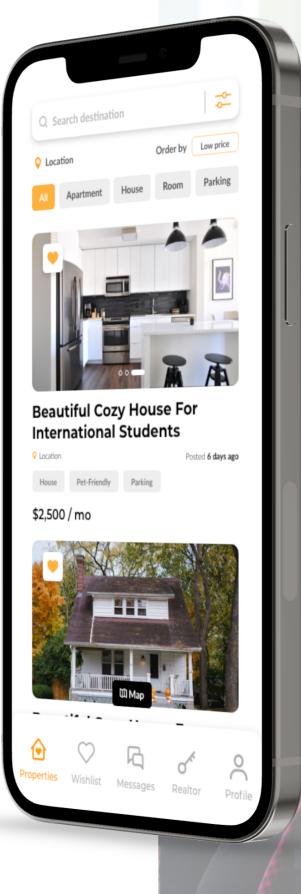
## LGBTIQA+

Encountering discrimination or a lack of understanding from potential landlords



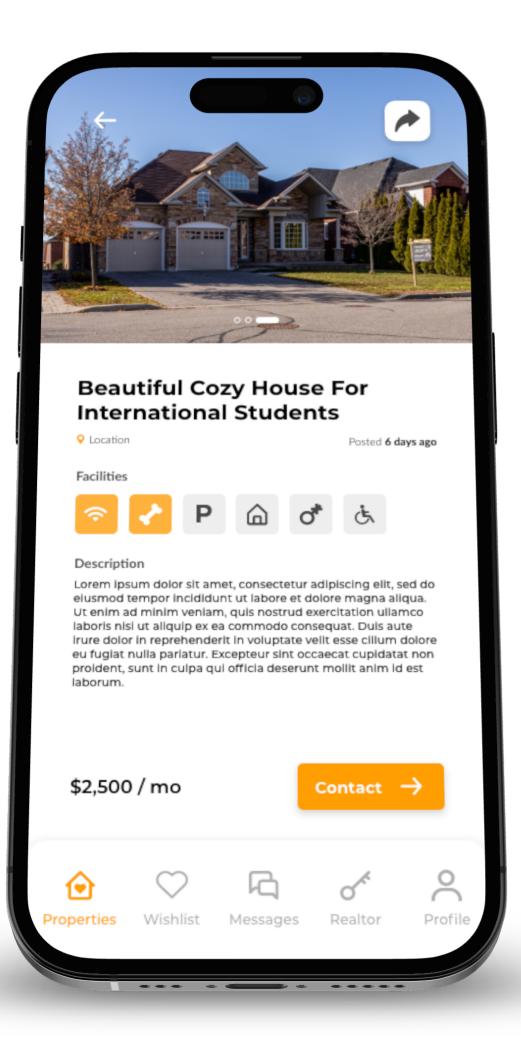
### **Pet Owners**

Difficult to secure housing that welcomes their furry companions





## trends.





## **Remote Work Impact**

The rise of remote work is causing shifts in real estate trends, with people moving from city centers to suburban or rural areas for larger living spaces.



### **Sustainability**

Growing interest in sustainable and energyefficient properties.



### **Virtual Tours**

Due to pandemic-induced limitations on physical property viewings, the adoption of virtual tours and 3D modeling technology was rising.



## **AI and Machine Learning**

Apps are increasingly leveraging AI and machine learning for personalized recommendations, data analysis, and improving user experience.

## SWOT.

### Hypothetical analysis could change based on user feedback or other conditions



#### **Tailored User Experience**

addressing target audiences unique rental challenges

#### **User-friendly Interface**

Design choices make the interface easy-to-use

#### Inclusivity

The app is designed to be inclusive, helping it reach and cater to a wide audience base



#### Partnerships

Findly could form partnerships with universities, companies, and real estate agencies to widen its reach

### Market Need

There is a significant need for tailored rental solutions for the target audience, representing a sizeable market opportunity.

#### Expansion

Potential for geographical expansion



### **Market Competition**

Well-established competitors make it challenging to stand out **Dependence on Landlords** Success is partially dependent on

landlords' willingness to cater to target demographics



#### **Economic Factors**

Changes in the real estate market or could impact the rental market

#### **Regulatory Changes**

New regulations or changes in existing rental or data privacy laws could affect operations

#### **Competitive Response**

Competitors may replicate Findly's unique selling points, intensifying competition.

# price strategy.



### **Pay Per Service**

Charge users for specific services like advanced property search, personalized suggestions, or priority customer service.



## **Pay Per Booking**

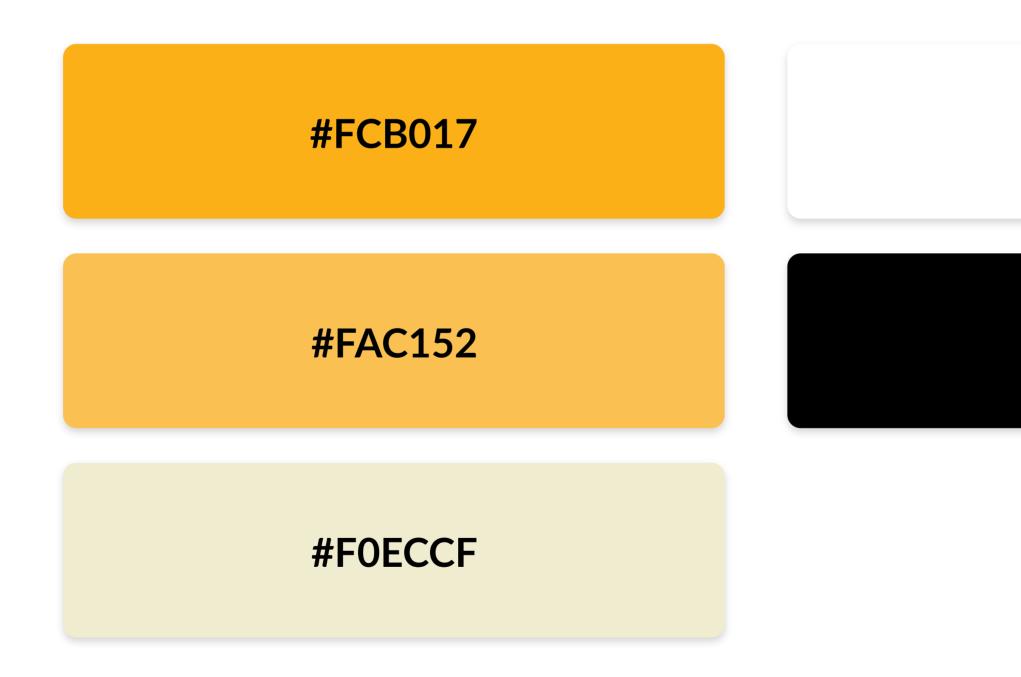
Charge users a fee for every successful lease made through the app. This fee could be a flat rate or a percentage of the rental cost.

It may be worth considering partnerships or affiliations with real estate companies or advertisers as one of the revenue sources. Testing different pricing strategies and getting user feedback could help determine the most effective approach.



## colour palette.

By choosing yellow, Findly aims to evoke feelings of comfort and positivity, reinforcing its commitment to a user-friendly and uplifting experience in the often stressful rental process.

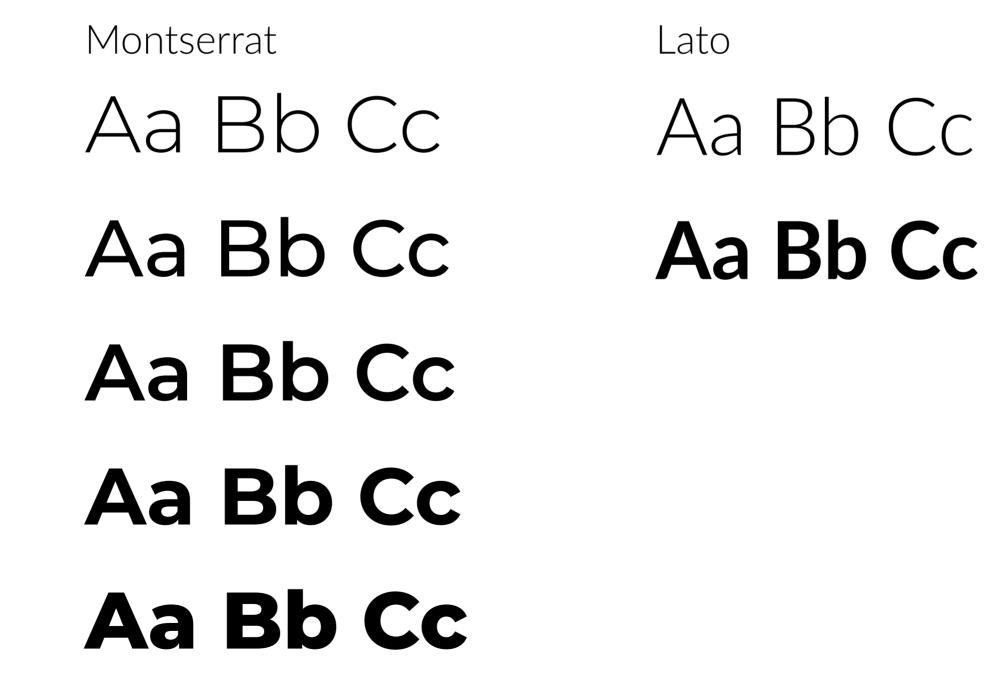


### **#FFFFF**

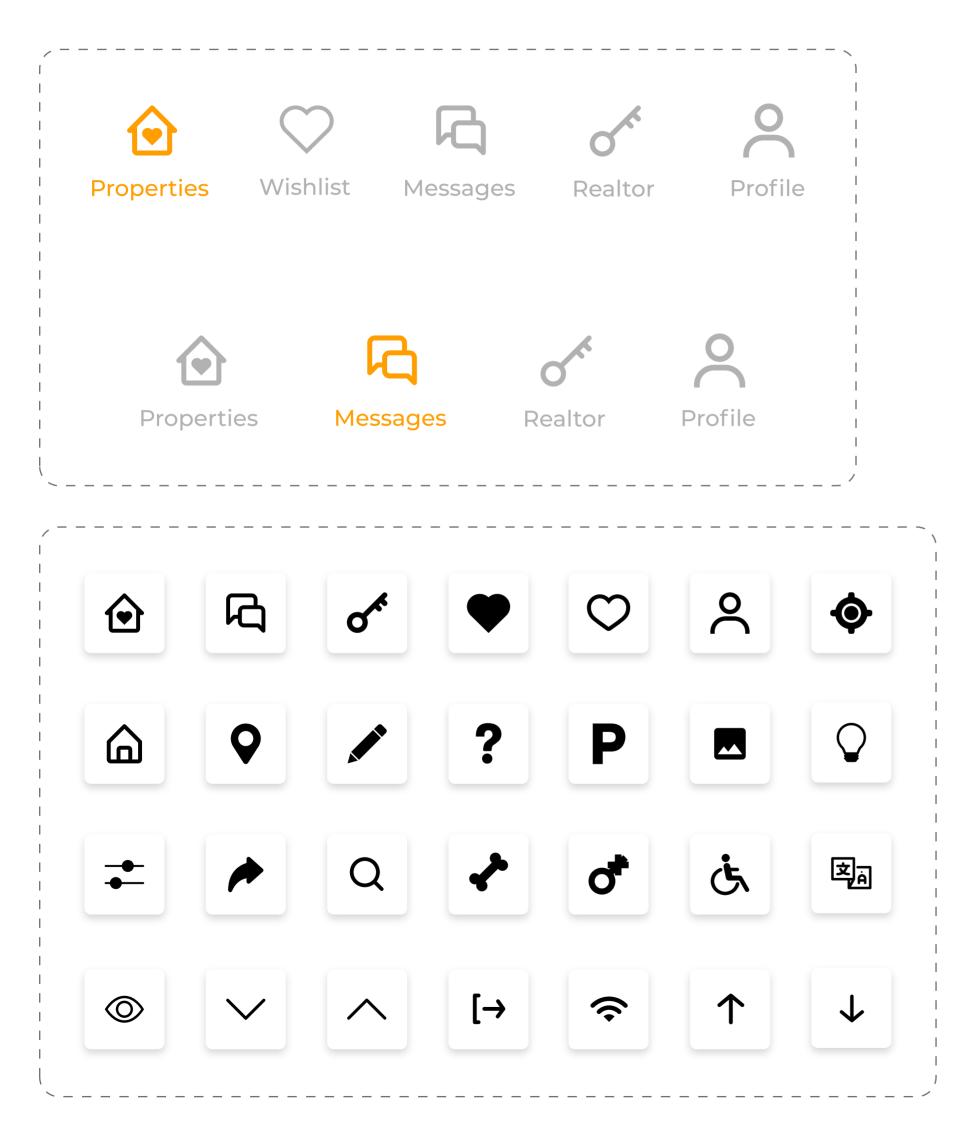
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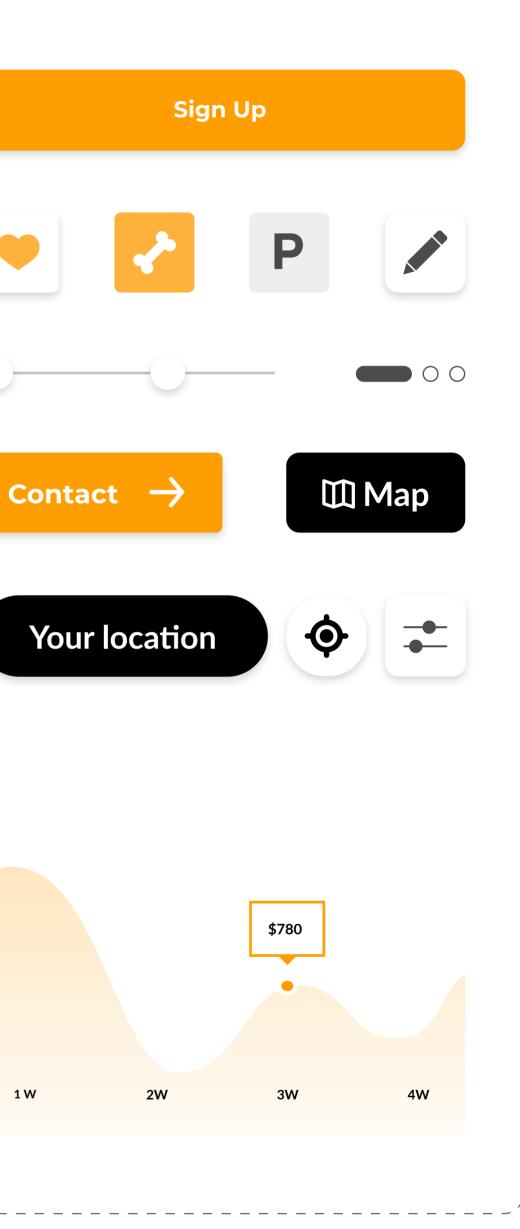
## typography.

Montserrat and Lato combine to create a balance between formality and friendliness, mirroring Findly's mission to provide a professional yet user-centric rental experience.



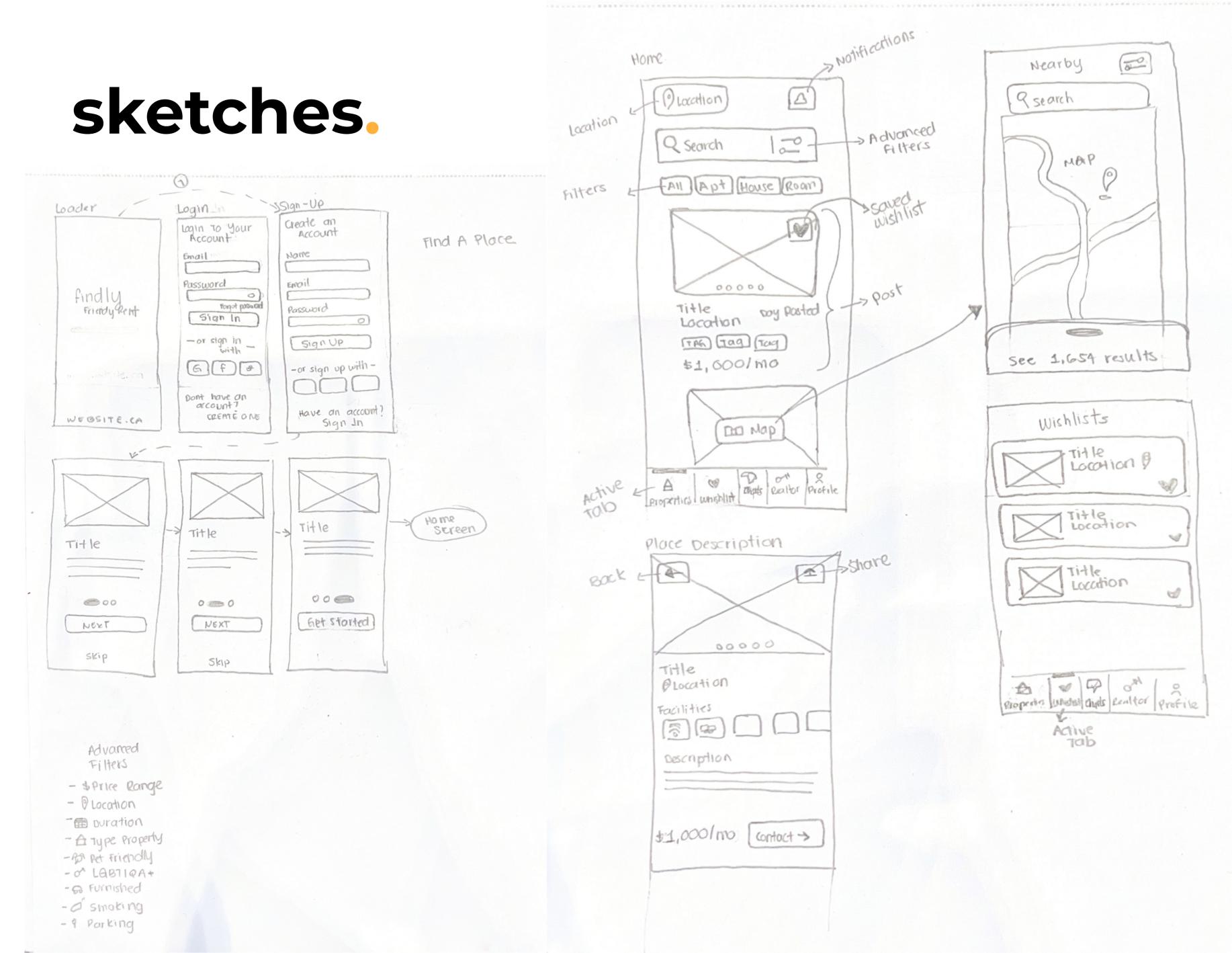
# Ul components.











## sketches.

